

# Why Partner with JumpCloud's Technical Account Manager (TAM) Professional Services?

- Do you want a trusted advisor to ensure that your team understands the ins and outs of JumpCloud and are able to provide the greatest value of JumpCloud to your clients?
- Do you want a JumpCloud expert available to your team as you expand your business and onboard additional clients, establishing critical success plans based on your client's business goals and compliance requirements?
- Do you want ongoing support from a JumpCloud liaison for all questions, issues, and escalations?

JumpCloud's TAM Service can help.



## About JumpCloud's Technical Account Manager (TAM) Service

The **Technical Account Manager** is a paid service that makes a trusted technical advisor available to your company for a year. The billable, in-character company core for making maximum advantage of all of the features and functionality of the JumpCloud platform for your clients. All while simplifying and streamlining your team's job and making your IT enterprise safer and more secure.

### Advantages

#### cover the different business phases and configurations within JumpCloud

- **Assistance with business and security requirements:** TAM assists in expanding and fully utilizing JumpCloud on your potential within your client's business and technical environment. You'll be able to work and plan with your TAM on upcoming business requirements, security audits, and more.

